

## Buyers

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Ready to Transition to your new Station?

If you would like to view homes now please go to the big red search homes now button on the main page. That link will allow you to view every home in the Luke AFB area.

The Real Estate and Beyond Team knows how difficult it can be when you get new orders and have to pick up and move (again?) to a totally new state. You need the support of an expert who can advise you on every nuance of your relocation. Remember, your home is one of the most important investments and decisions you'll ever need to make. But don't worry, you needn't feel either lost or confused, as long as you have the right team of real estate professionals on your side.

With a truly skilled and knowledgeable real estate agent, such as The Real Estate and Beyond Team, you'll be able to decide what is really important to you and what doesn't matter so much, to let you maximize the potential of your available finances. Remember, all realtors aren't created equal, so you need to make absolutely certain you've chosen the right one - or your mistake could end up costing you thousands of dollars.

So what exactly should you look for in a new home? Well, that's completely up to you, but The Real Estate and Beyond Team will know the right questions to help you narrow it down to a reality you can afford. These questions include:

What is more important, the building or the property?

Do you want to live close to the Base/Fort?

Do you want a single family home or a condo or cluster home?

Do you want a big back yard or a small one?

How many cars should fit in your garage?

You may not be able to have absolutely everything you've ever dreamed of, but with the help of The Real Estate and Beyond Team, you'll be able to obtain as much as today's market will allow.

Keep in mind that as a buyer, you'll always be in competition with all of the other buyers who are also looking for your

perfect home. In the end, it all comes down to the quality of the Realtor you have, to find out who will end up with the advantage in the end.

Of course, you can only make an offer on your house if you see it before the competition gets there. That's why The Real Estate and Beyond Team makes certain that each member of the team knows the market inside out, saving you valuable time by showing you only the homes that fit your own specific needs.

When you're working with The Real Estate and Beyond Team, you'll have highly trained specialists on your side, who will dedicate themselves to making certain that your dream home is yours, and at your price. We'll move mountains to make your transition a smooth one.